

WILLIAM W. “WOODY” WILLIAMS

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“Woody is a professional and deeply skilled practitioner... His attention to the details and effortless ability to lead others toward success are demonstrated frequently.” – **Kevin Martin, PMP, Senior Project Manager, USAA**

“Woody exhibits the fine balance in following project methodology and taking personal initiative above and beyond in ensuring the end results met the customer's true needs. Always diligent about awing the client.” – **Nauman Noor, (IT Architect, USAA) now Director, Diamond Management Consulting**

“Woody is an organized, detailed, Project Manager. His decision-making ability is logical and well thought-out; he makes the tough decisions needed to keep a Project on track... a good communicator with both his team and the project sponsors.” – **Michael Pugh, PMP (Sr. Project Manager, USAA), now Management Consultant.**

QUALIFICATIONS SUMMARY

Banking ~ Financial Services ~ Insurance ~ Legal

Dynamic, results-oriented Senior Project Manager with extensive experience in communications, PMO's, Agile, PMI/PMBOK. Solid background in streamlining operations, gaining efficiencies, and improving overall profitability. Builds strong relationships with stakeholders and teams, acting as advisor to C-level executives and operating teams.

Additional expertise in:

- ◆ Communications
- ◆ Project Management
- ◆ Leadership/Team Building
- ◆ Business PMOs
- ◆ Business Transformation
- ◆ Process Development
- ◆ PMI/PMBOK
- ◆ Tactical/Strategic Plans
- ◆ Capacity Planning

CAREER ACCOMPLISHMENTS

The Capital Group

- Increased management and executive satisfaction with PMO through improved communications.
- PMO mentor and advisor on PMI/PMBOK processes.

USAA

- Lead project bringing mortgage loan processes on-line ~ 12 month effort coordinating bank mortgage executives and multiple cross-functional teams.
- Decreased ramp-up time for new hire consultants by 50% as on-boarding mentor for PMI/PMBOK and other processes.

AIG

- Reduced project costs 20% by introducing metric-based process improvements and communication protocols later adopted as “best practice” for similar projects company-wide.
- Decreased implementation time 50% through better alignment and communication with C-level executives.

Equiva/Shell Oil Products

- Decreased production defects 20% by increasing QA standards, improving testing tools/methodologies & standardized release procedures.
- Reduced resource requirements in call center 30% through operational improvements.

WILLIAM W. "WOODY" WILLIAMS
PROFESSIONAL EXPERIENCE

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KForce, Austin, Texas 6/17/2010-Present

Project Manager, Capital Group Companies, American Funds Services Business Project Office

- Leads mentoring in PM/PMI methodologies to project office (cross-site).
- Leads large, cross-site, cross-unit enterprise business change initiatives.
- Establish standardized processes and procedures.

W3SRC CONSULTING, Austin, Texas 01/2009-06/2010

Senior Project Manager/IT Program Manager, RenewData, Inc.

- Created roadmap for PMO leadership of product development efforts.
- Leads the PMO strategy in matrixed/cross-functional teams, coordination between executives and technical teams, and mentoring of peers.
- Established standardized processes and procedures, improving on-time delivery and on budget targets to ensure client retention; turned around client relationship retaining 3 million dollar client.

THE CAPITAL GROUP COMPANIES (Through Kforce), San Antonio, Texas 04/2008-12/2008

Consultant Program/Portfolio Manager

- Lead the PMO start-up, program governance, process control & improvements.
- Implemented and introduced AGILE, Iterative, and test driven development processes; coordinated third-party vendor management, business analysis, risk management and analysis.
- Optimized cost savings by about \$3MM, eliminating failing projects, performing proactive scope management, and implementing Agile methods.
- Increased executive confidence/support, presenting metrics and facilitating fact-based decision-making.

AIG (Through ProStaff), Amarillo, Texas 08/2007-12/2007

Consultant Project Manager

- Turned around a stalled security project; designed, obtained executive approval, and implemented strategy/tactics to restart a project; performed vendor management and PMO integration.

USAA (Through TEKsystems), San Antonio, Texas 03/2004-08/2007

Consultant Project Manager

- Directed customer and internal-facing mortgage banking, insurance, mutual funds, CRM, security, and web projects in Enterprise Business Operations (PMO) using Agile/Scrum, CMMi, and PMI/PMBOK.
- Performed process control & improvement, managed third-party vendors, and led teams of 15-20 on/offshore team members; mentored and performed orientations for up to 50 new contractors.
- Increased stakeholder and sponsor support and confidence by solving problems faster, eliminating future risks, and managing expectations more effectively.

TEMPLE-INLAND CORPORATE SERVICES (Argus Connection), Austin, Texas 12/2003-02/2004

Consultant Project Manager/Business Analyst

- Performed improvements and restructuring spanning the project life cycle and software development life cycle for a start-up PMO.
- Analyzed, refined, and reengineered processes, flow, and artifacts for delivery across the enterprise; finalized deliverables to ensure salability to upper management, usability at low-level, and compliance with PMI, CMM, Sarbanes-Oxley, and corporate guidelines.
- Enabled PMO on-time start up through rapid integration and approval of industry best practices.
- Built a higher quality product the first time through relying on experience with repeatable methodology and best practices approaches.

PROFESSIONAL EXPERIENCE*(Continued)*

W3SRC CONSULTING, Amarillo, Texas

06/2003-09/2003

Consultant Solution Architect ~ CRM Assessment for McCarty Hull, Inc

- Organized, planned, and directed a three-phase CRM assessment for a medium-size retail distribution firm using analysis based on value stream methodology.
- Led an implementation plan for a web delivery system; recommended CRM/CMS, a test plan, a QA plan, vendor assessments (RFI/RFP), business analysis, business process reorganization strategy, upgrade of technical infrastructure, and change management plan for a three-year period with a three-year pay-back.
- Facilitated acceptance by executives and senior managers through rapid business analysis, concise alignment, and collaborative planning; presented recommendations and status reports to the CEO.
- Mitigated risk and ensured value proposition delivery using rigorous vendor management and RFI/RFP process.

EQUIVA/SHELL OIL PRODUCTS, U.S. (Through Keene, Inc), Houston, Texas

04/2001-03/2003

Principal Consultant Project Manager

- Managed integrated multiple cross-unit business and technical teams, subcontractors, and third-party vendors in enterprise eBusiness/E-commerce B2B and B2C development projects based on SAP and other mainframe back-ends in high availability environments.
- Led internal application projects for asset management, product distribution (commercial), SCM, CRM, and ERP initiatives using Agile, CMM, and PMI/PMBOK.
- Performed SEI CMM strategy and assessments, business analysis, process improvement initiatives, and PMI process integration.
- Performed as a primary business/client technical point of contact; championed initiatives for increased QA standards and better testing tools and methodologies.

SIEMENS ELECTROCOM, L.P. (Siemens Dematic), Arlington, Texas

09/1998-03/2001

Senior Software Management Specialist

- Conducted product life cycle management in multiple project environments for web, Java, C++, and VB.
- Performed as Top-level solution architect and project manager for Electronic Performance Support Systems (EPSS); performed as primary customer/client POC and vendor manager, traveling domestically and internationally.
- Oversaw software development, SEI CMM strategy, business analysis, process improvement, PMI integration, and ISO 9000 compliance for a 200-employee business unit; interfaced with PMO and SEPG.
- Saved rework cost and effort, ensuring integration between business units and national standards the first time through better alignment and planning.
- Reduced time to market, saving \$2MM in failing shrink-wrap project through solution reassessment.
- Decreased timeline to achieve CMM Level 2 by 90 days, directing quick issue resolution, resolving future risk before problems occur, and managing expectations more effectively.

INNER IMAGES, Amarillo, Texas

04/1992-09/1998

Senior Managing Consultant (Principal)

- Managed P&L/budgets, marketing, policies, risk assessment, auditing, metrics, operational/tactical planning, and all E-commerce deployments.
- Created and managed international cross-functional team of 60 staff focused on solution development.
- Reduced overhead and operational expenses 38% by creating a virtual team resource solution.
- Increased profits 23% by designing custom cross-platform shopping cart integration application.
- Grew profits 60% through introduction of virtual server sales and marketing.

EDUCATION & CERTIFICATIONS

PMI (PMP Training), 2009 & 2006 (PMI Member 1999-Present)
SEI (CMMi Training), 2006
Villanova University, Master PM Certification, 2003
Visual InterDev Certification, 2000
Villanova University (PM), 2002-2003
SEI (CMM Training), 1998-1999
Securities License, Series 6 (Not Current)

AWARDS

Siemens, EPSS Competition Gold Medal for Simon™ Project
Siemens, Innovation Award for Simon™ Project
Shell Products, ComputerWorld Honors for ShellSource™ Project
Inner Images, Selena Sol Featured Application: Unix/Perl Shopping Cart Integrator